



## **Council of the Isles of Scilly**

# **INVITATION TO TENDER FOR** **Porthmellon Waste Management Site Refurbishment Phase 2**

### **REFERENCE NUMBER**

CIOS Contract Notice Reference Number: PWMSR 002

### **DATE OF ISSUE**

24th August 2015

Advertised at: <https://www.gov.uk/contracts-finder>

<http://www.scilly.gov.uk/business-licensing/contracts/current-contract-opportunities>

## **Contents**

Section A: Introduction .....	4
Section B: Background .....	5
Section C: Instructions to Tenderers .....	7
Section D: Response, Submission and Evaluation.....	18
Section E: The Scope of Service.....	27
Section F: Draft Contract.....	27

Appendix One: Qualitative Selection Criteria - Contractors must complete and return these and any required annexes with their tender submission

Appendix Two: Detailed Pricing Schedule - Contractors must complete and return this with their tender submission

## Contract Opportunity Summary

<b>Contract Name:</b>	<b>Porthmellon Waste Management Site Refurbishment Phase 2</b>	<b>Date of ITT Issue:</b>	25 <sup>th</sup> August 2015
<b>Our Contract Ref:</b>	PWMSR02	<b>Clarifications Period</b>	25/08/15 to 07/10/15
<b>Contract Type:</b>	Works	<b>Tender Return Date/Time</b>	16:30 GMT 19/10/15 @ 16:30 GMT
<b>CPV Codes:</b>	45000000 45222110	<b>Evaluation Period</b>	20/10/15 to 30/10/15
<b>Place of Delivery:</b>	Porthmellon Waste Management Site, St Mary's, Isles of Scilly, UK	<b>Date of Notification</b>	02/11/15
<b>Estimated Contract Value:</b>	£1,500,000 - £2,000,000	<b>Standstill Period</b>	03/11/15 to Midnight 12/11/15
<b>Tender Type:</b>	Sub Threshold Open Procedure Most Economically Advantageous Tender (MEAT)	<b>Earliest Date Contract Awarded</b>	13/11/15
<b>Tender Response Requirement</b>	Tenderers should return responses to: 1) Appendices A-C 2) Qualitative Selection Criteria (Appendix D) 3) Award Criteria Response (Section D1 – D5 of this ITT document)	<b>Anticipated Contract Commencement:</b>	16/11/15
<b>Quality/Price Ratio:</b>	Qualitative – 60% Price – 40%	<b>Anticipated Contract Completion</b>	14/04/16

## Section A: Introduction

- A.1 The Council of the Isles of Scilly is looking for a single contractor to be appointed for the supply of construction works, as specified in the Council's Contract Notice Reference Number: PWMSR 002.
- A.2 This is a works agreement being procured under the open procedure.
- A.3 Section B provides some general background information relating to the Council of the Isles of Scilly and the Islands.
- A.4 Section C contains the Instructions to Tenderers and sets out the conditions of this ITT.
- A.5 Section D provides details on the required response format and explains the evaluation process.
- A.6 Section E Scope of Services is contained within Specification Document
- A.7 Tender Responses will be checked to ensure they are fully compliant with the conditions of Tender i.e. include the appropriate information and have been returned within the timescales of the tender process. Non-compliant Tender Responses may be rejected by the Authority. Tender Responses which are deemed by the Authority to be fully compliant will proceed to evaluation. Evaluations will be conducted as set out in Section D of this ITT. The Authority will only request the means of proof relating to the qualitative selection process from the tenderer which, following the evaluation, is identified as the preferred bidder. The means of proof will be checked to ensure that none of the mandatory or discretionary exclusion criteria apply to the tenderer. Furthermore, the means of proof will also be checked to ensure that the tenderer meets the minimum requirements of the applicable legal, economic and technical ability selection questions identified in Appendix One.
- A.8 Following evaluation of the compliant Tenders and approval of the outcome the Authority intends to appoint a single contractor. For clarity single providers can include contractors that operate with the assistance of sub-contractors and/or can be include consortium approaches.
- A.9 Any and all references to terminology used in the Public Contracts Regulations 2015 or the EU Directive 2014/24/EC on Public Procurement should not be considered as including this procurement within the scope of that legislation except where the reference is directly related to a provision that has been identified as being expressly applicable to below threshold procurements such as the provisions in Part 4 Chapter 8 of the Public Contract Regulations.

## Section B: Background

### The Authority

- B.1 The Council of the Isles of Scilly can claim that it is unique in terms of its geographical isolation, its constitution, history and community and in terms of the broad range of services that it delivers.
- B.2 The Council has responsibility for the provision of children services, adult social care, housing, waste management, recycling, fire services, highways, environmental health, planning and development, registration of births, marriages and deaths, coastal-defences, sea fisheries, transport, Health overview, Health and Safety, and emergency planning. A complete catalogue of services would give a list of more than 100 services provided to this remote island community. In addition, the Council is the only remaining public water and sewerage authority left in England and Wales and it operates water systems on St Mary's and Bryher. The Council also operates St Mary's Airport, central to the local economy and the 10th busiest regional passenger airport in the United Kingdom.
- B.3 The Council has an important role as a focus for the Islands' community and has a significant role as a community leader. It is at the centre of the sustainable development of this unique Island Community and works closely with partners to ensure that the Isles of Scilly are a sustainable and vibrant community.
- B.4 As with every Island authority, the Council is a major employer. Many Council employees have multiple roles to try and ensure the lowest possible unit cost on staffing.
- B.5 The Isles of Scilly, situated 28 nautical miles south west of Lands End, Cornwall, are a group of approximately 200 low-lying granite islands and rocks. The 2011 Census identifies the resident population on Scilly as 2,203, with the majority of people living on St Mary's. Most of these live within the administrative centre of Hugh Town. In addition, there are small though significant communities on 4 of the off-islands of St Agnes, Bryher, Tresco and St Martin's. The population remains stable but is aging rapidly as the young leave for the mainland in pursuit of further education, jobs and homes and the elderly retire to the islands. Issues of access and social exclusion are acutely felt here.
- B.6 The exceptional quality of the islands environment reflects its designation as an Area of Outstanding Natural Beauty (AONB), Conservation Area and Heritage Coast. The Conservation Area and the AONB boundaries are coincidental and cover the entire archipelago. In addition there are 27 Sites of Special Scientific Interest, 236 Scheduled Ancient Monuments, 128 listed buildings (4 Grade 1 and 8 Grade 2\*), a Special Area of Conservation (EU Habitats Directive) and a Special Protection Area (EU Birds Directive).
- B.7 The economy of the islands is dominated by tourism which leads to significant under employment on the islands. The potential for career development and higher paid jobs is currently limited. Our young people are not exposed on a daily basis to the range of employment, social and cultural opportunities available in the wider world.
- B.8 Additional general information about The Council of the Isles of Scilly can be found on [www.scilly.gov.uk](http://www.scilly.gov.uk). A more detailed brief of the project can be found in the specification included within the tender pack that was provided with this ITT. The Authority shall actively manage the resulting key contract activities including as

appropriate: contract review meetings; KPI management and analysis of management information.

## Section C: Instructions to Tenderers

### General

- C.1 These instructions are designed to ensure that all Tenderers are given equal and fair consideration. It is important therefore that you provide all the information asked for in the format and order specified. Please contact **Sean Parsons, Senior Officer: Capital Development and Procurement**, Council of the Isles of Scilly, Town Hall, St Mary's, Isles of Scilly, TR21 0LW or e-mail [wastephase2@scilly.gov.uk](mailto:wastephase2@scilly.gov.uk) if you have any doubt as to what is required or have difficulty in providing the information required. In his absence this email address will be checked by colleagues to ensure that a prompt response is provided to your enquiry.
- C.2 Tenderers should read these instructions carefully before completing the Tender documentation. Failure to comply with these requirements for completion and submission of the Tender Response may result in the rejection of the Tender. Tenderers are advised therefore to acquaint themselves fully with the extent and nature of the services and contractual obligations. These instructions constitute the Conditions of Tender. Participation in the tender process automatically signals that the Tenderer accepts these Conditions of Participation.
- C.3 All documentation issued in connection with this Invitation to Tender (ITT) shall remain the property of the Authority and/or as applicable relevant Other Contracting Bodies (OCB) and shall be used only for the purpose of this procurement exercise. All Due Diligence Information shall be either returned to the Authority or securely destroyed by the Tenderer (at the Authority's option) at the conclusion of the procurement exercise. The Authority cannot return any information provided by the tenderer as this is required for audit purposes and compliance with regulation. Information received from tenderers will generally be treated as confidential save where the need to share information is required in completing the procurement process e.g. sharing of tender documents with the appointed evaluation team members, taking advice from specialists as required or where disclosure is required under the Freedom of Information (see C.13 to C 16 below)
- C.4 The Tenderer shall ensure that each and every sub-contractor, consortium member and adviser abides by the terms of these instructions and the Conditions of Tender.
- C.5 The Tenderer shall not make contact with any other employee, agent or consultant of the Authority or any relevant OCB who are in any way connected with this procurement exercise during the period of this procurement exercise, unless instructed otherwise by the Authority.
- C.6 The Authority shall not be committed to any course of action as a result of:  
Issuing this ITT or any invitation to participate in this procurement exercise;
- C.6.1 an invitation to submit any Response in respect of this procurement exercise;
- C.6.2 communicating with a Tenderer or a Tenderer's representatives or agents in respect of this procurement exercise; or
- C.6.3 any other communication between the Authority and/or any relevant OCB (whether directly or by its agents or representatives) and any other party.
- C.7 Tenderers shall accept and acknowledge that by issuing this ITT the Authority shall not be bound to accept any Tender and reserves the right not to conclude an Agreement for some or all of the works for which Tenders are invited.

- C.8 The Authority reserves the right to amend, add to or withdraw all, or any part of this ITT at any time during the procurement exercise.

## Confidentiality

- C.9 Subject to the exceptions referred to in paragraph C10, the contents of this ITT are being made available by the Authority on condition that:
- C.9.1 Tenderers shall at all times treat the contents of the ITT and any related documents (together called the 'Information') as confidential, save in so far as they are already in the public domain;
  - C.9.2 Tenderers shall not disclose, copy, reproduce, distribute or pass any of the Information to any other person at any time or allow any of these things to happen;
  - C.9.3 Tenderers shall not use any of the Information for any purpose other than for the purposes of submitting (or deciding whether to submit) a Tender; and
  - C.9.4 Tenderers shall not undertake any publicity activity within any section of the media.
- C.10 Tenderers may disclose, distribute or pass any of the Information to the Tenderer's advisers, sub-contractors or to another person provided that either:
- C.10.1 This is done for the sole purpose of enabling a Tender to be submitted and the person receiving the Information undertakes in writing to keep the Information confidential on the same terms as if that person were the Tenderer; or
  - C.10.2 The Tenderer obtains the prior written consent of the Authority in relation to such disclosure, distribution or passing of Information; or
  - C.10.3 The disclosure is made for the sole purpose of obtaining legal advice from external lawyers in relation to the procurement or to any Contract arising from it; or
  - C.10.4 The Tenderer is legally required to make such a disclosure.
- C.11 In paragraphs C9 and C10 above the definition of 'person' includes but is not limited to any person, firm, body or association, corporate or incorporate.
- C.12 The Authority may disclose detailed information relating to Tenders to its officers, employees, agents or advisers and the Authority may make any of the Contract documents available for private inspection by its officers, employees, agents or advisers. The Authority also reserves the right to disseminate information that is materially relevant to the procurement to all Tenderers, even if the information has only been requested by one Tenderer, subject to the duty to protect each Tenderer's commercial confidentiality in relation to its Tender (unless there is a requirement for disclosure under the Freedom of Information Act, as explained in paragraphs C13 to C16 below).
- C.12.1 The tenderer should be aware that the Authority is required to disclose certain information relating to this procurement process in compliance with the Local Government Transparency Code 2015. This information will include but may not be limited to any payments made in relation to this contract that exceed £500, details of any ITT's over £5000 and any contract that the Authority enters into over £5000. This information will be declared on the Council of the Isles of Scilly website. For further information, tenderers are directed to the

requirements as identified in the below document

[https://www.gov.uk/government/uploads/system/uploads/attachment\\_data/file/408386/150227\\_PUBLICATION\\_Final\\_LGTC\\_2015.pdf](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/408386/150227_PUBLICATION_Final_LGTC_2015.pdf)

## Freedom of Information

- C.13 In accordance with the obligations and duties placed upon public authorities by the Freedom of Information Act 2000 (the 'FoIA'), the Authority may, acting in accordance with the Secretary of State's Code of Practice on the Discharge of the Functions of Public Authorities under Part 1 of the said Act, or the EIR be required to disclose information submitted by the Tenderer to the to the Authority. The Council may also consider any other guidance published by HM Government in this respect and may also take advice relating to any such requirement to disclose information.
- C.14 In respect of any information submitted by a Tenderer that it considers to be commercially sensitive the Tenderer should:
- C.14.1 Clearly identify such information as commercially sensitive;
  - C.14.2 Explain the potential implications of disclosure of such information; and
  - C.14.3 Provide an estimate of the period of time during which the Tenderer believes that such information will remain commercially sensitive.

This information should be communicated in writing with the tender submission.

- C.15 Where a Tenderer identifies information as commercially sensitive, the Authority will endeavour to maintain confidentiality. Tenderers should note, however, that, even where information is identified as commercially sensitive, the Authority may be required to disclose such information in accordance with the FoIA or the Environmental Information Regulations. In particular, the Authority is required to form an independent judgment concerning whether the information is exempt from disclosure under the FoIA or the EIR and whether the public interest favours disclosure or not. Accordingly, the Authority cannot guarantee that any information marked 'confidential' or "commercially sensitive" will not be disclosed.
- C.16 Where a Tenderer receives a request for information under the FoIA or the EIR during the procurement process, this should be immediately passed on to the Authority and the Tenderer should not attempt to answer the request without first consulting with the Authority.

## Tender Validity

- C.17 Your Tender should remain open for acceptance for a period of 90 days. A Tender valid for a shorter period may be rejected.

## Timescales

- C.18 Set out below is the proposed procurement timetable. This is intended as a guide and whilst the Authority does not intend to depart from the timetable it reserves the right to do so at any stage.

DATE	STAGE
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25/08/15	ITT to be issued to Tenderers by the Authority
25/08/15	Clarification period commences
02/09/15, 09/09/15 and 16/09/15	Days set aside for contractor site visits.  Please note tenderers should contact the person named in C1 to coordinate an appropriate time for their visit to the site. At time of issue of the ITT the Authority is not planning on undertaken site visits on any other dates as a result of the need to provide tenderers with ample time to reflect on and include information gained from the site visit and to submit their tender in hard copy to the Authority.
<del>22/09/15</del> 07/10/15	Clarification period closes
<del>16:30 GMT on</del> 05/10/15 19/10/15	<b>Closing date and time for receipt by the Authority of Tenderer Responses to the ITT</b>
<del>06/10/15</del> 20/10/15	Evaluation of ITT Responses commences
<del>16/10/15</del> 02/10/15	Notification of proposed appointment
<del>17/10/15 till 12 midnight</del> 26/10/15 03//11/15 till midnight 12/11/15	Standstill Period
<del>04/11/15</del> 16/11/15	Anticipated Commencement Date of Contract
<del>31/03/16</del> 14/04/16	Anticipated Expiry Date of Contract

### Authority's Contact Details

- C.19 Unless stated otherwise in these Instructions or in writing from the Authority, all communications from Tenderers (including their sub-contractors, consortium members, consultants and advisers) during the period of this procurement exercise must be directed to the designated Authority contact named in paragraph C.1 above.
- C.20 All communications should be clearly headed **Invitation to Tender for Contract PWMSR 002** and include the name, contact details and position of the person making the communication.

- C.21 Requests for Tender clarifications must be submitted in accordance with the procedure set out in C51 to C57 – Queries Relating to Tender.

### **Intention to Submit a Tender**

- C.22 Tenderers should complete the Expression of Interest pro-forma included within the tender pack indicating their interest in the tender process. Where a tenderer does not submit an expression of interest and the Council is unaware of the intentions of an organisation with regard to the tender process, the authority accepts no responsibility for a tenderer being unaware of any clarifications, information releases or other changes to the tender process as a consequence of a failure to provide the required contact details. In addition to direct contact between the authority and parties that have expressed an interest, the authority will periodically update its website ([www.scilly.gov.uk/business/contracts](http://www.scilly.gov.uk/business/contracts)) with any information or changes to the procurement documents but it will remain the responsibility of tenderers to ensure that they have kept up to date with changes in the process.
- C.23 In the event that a Tenderer does not wish to participate further in this procurement exercise, the Tenderer should indicate such via email to [wastephase2@scilly.gov.uk](mailto:wastephase2@scilly.gov.uk)

### **Preparation of Tender**

- C.24 Tenderers must obtain for themselves at their own responsibility and expense all information necessary for the preparation of Tenders. Tenderers are solely responsible for the costs and expenses incurred in connection with the preparation and submission of their Tender and all other stages of the selection and evaluation process. Under no circumstances will the Authority, or any of their advisers, be liable for any costs or expenses borne by Tenderers, sub-contractors, suppliers or advisers in this process.
- C.25 Tenderers are required to complete and provide all information required by the Authority in accordance with the Conditions of Tender and the Invitation to Tender. Failure to comply with the Conditions and the Invitation to Tender may lead the Authority to reject a Tender Response.
- C.26 The Authority relies on Tenderers' own analysis and review of information provided. Consequently, Tenderers are solely responsible for obtaining the information which they consider is necessary in order to make decisions regarding the content of their Tenders and to undertake any investigations they consider necessary in order to verify any information provided to them during the procurement process.
- C.27 Tenderers must form their own opinions, making such investigations and taking such advice (including professional advice) as is appropriate, regarding the services and their Tenders, without reliance upon any opinion or other information provided by the Authority or their advisers and representatives. Tenderers should notify the Authority promptly of any perceived ambiguity, inconsistency or omission in this ITT, any of its associated documents and/or any other information issued to them during the procurement process.

### **Submission of Tenders**

- C.28 The Tender must be submitted in the form specified in the Instructions to Tenderers in Section D. Failure to do so may render the Response non-compliant and it may be rejected.

- C.29 The Authority may at its own absolute discretion extend the closing date and the time for receipt of Tenders.
- C.30 Any extension granted will apply to all Tenderers.
- C.31 Tenderers must submit:
- C.31.1 **one original bound priced** hard copy of their Tender
- C.31.2 **one unpriced hard copy** of their Tender (i.e. excluding the response to section D.5).
- C.31.3 **A CD/DVD or USB stick** containing their submission with the following:
- A Microsoft Word document or compatible equivalent containing the narrative,
  - Financial data (including appropriate financial appendices) in Microsoft Excel or compatible equivalent, and
  - A PDF or equivalent compatible version of both the financial information and the narrative.
- C.32 The original and the copies must be provided on single-side A4 paper, single line spaced, in Arial with a minimum size 11 font and securely bound and signed by the Tenderer's authorised representative.
- C.33 In line with Government objectives to achieve ISO14001:2004 (Environmental Management Systems), the Authority asks that you do not include any of the following with your Tender:
- C.33.1 Any lever arch folder or ring binder; or any extraneous information that has not been specifically requested in the ITT including, for example, sales literature, Tenderers' standard terms and conditions etc.
- C.34 Not used.
- C.35 The Tender and any documents accompanying it must be in the English language.
- C.36 Price and any financial data provided must be submitted in or converted into pounds sterling with the exchange rate, source and date on which the rate was applied being clearly identified alongside the financial data. Where official documents include financial data in a foreign currency, a sterling equivalent must be provided.
- C.37 It is recommended that the ITT envelopes and packages are submitted by registered post, recorded delivery service or delivered by hand, and must bear no reference to the Tenderer by name marked on the envelope or in the franking thereon. **Tenders are to be returned and received by the Authority to: The Chief Executive, Council of the Isles of Scilly, Town Hall, St Mary's Isles of Scilly, TR21 0LA by no later than the date and time stated in C18 or as amended via email or other information release from time to time.** Responses received after this date will not be accepted unless incontrovertible proof can be provided that the submission should have been received by the authority prior to the deadline and that the issue was beyond the reasonable control of the tenderer. Tenderers are recommended to obtain proof of posting or other documentation to assist with the above. Tenderers should also be aware that there is no direct road route to the islands and that the postal and courier services are reliant on transportation through either ferry services from Penzance or flights from Lands End. Consequently, some guaranteed delivery services are impacted and may not deliver to timescales that would otherwise be achievable within the mainland UK. Tenderers are expected to consider the above in

determining the appropriate allowance they should make to allow for receipt of tenders by the Authority.

- C.38 Tenders delivered by hand must be received at the reception desk at the address above by the date and time set out in **C18 (“the Deadline”)**. Envelopes and packages should not bear any reference to the Tenderer by name. It is recommended that tenderers request a receipt from reception staff upon delivery by hand and that the receipt should contain the date and time that the envelope was handed to the member of staff.
- C.39 Tenders will be received any time up to the deadline stated above. Tenders received before this deadline will be retained in a secure environment, unopened until the opening date.
- C.40 The Authority does not accept responsibility for the premature opening or mishandling of Tenders that are not submitted in accordance with these instructions.
- C.41 The tenderer is expected to inform the Council of any changes that occur following the submission of their tender that may invalidate any of the information included within the supplied documents. In particular, where this change relates to the financial and economic standing of the organisation or where it otherwise changes a response to the mandatory and/or discretionary exclusions or the selection criteria it is imperative that this change is identified at the earliest opportunity and in sufficient detail to allow the Authority to reassess any of the information in light of the change.

### Canvassing

- C.42 Any Tenderer who directly or indirectly canvasses any officer, member, employee, or agent of the Authority or its members or any relevant OCB or any of its officers or members concerning the establishment of the Agreement or who directly or indirectly obtains or attempts to obtain information from any such officer, member, employee or agent or concerning any other Tenderer, Tender or proposed Tender will be disqualified.

### Disclaimers

- C.43 Whilst the information in this ITT, Due Diligence Information and supporting documents has been prepared in good faith, it does not purport to be comprehensive nor has it been independently verified.
- C.44 Neither the Authority, nor any relevant OCBs nor their advisors, nor their respective directors, officers, members, partners, employees, other staff or agents:
  - C.44.1 makes any representation or warranty (express or implied) as to the accuracy, reasonableness or completeness of the ITT; or
  - C.44.2 accepts any responsibility for the information contained in the ITT or for their fairness, accuracy or completeness of that information nor shall any of them be liable for any loss or damage (other than in respect of fraudulent misrepresentation) arising as a result of reliance on such information or any subsequent communication.
- C.45 Any persons considering making a decision to enter into contractual relationships with the Authority and/or, as applicable, relevant OCB following receipt of the ITT should make their own investigations and their own independent assessment of the Authority and/or, as applicable, relevant OCB and its requirements for the services and should seek their own professional financial and legal advice. For the avoidance of doubt the

provision of clarification or further information in relation to the ITT or any other associated documents (including the Schedules) is only authorised to be provided following a query made in accordance with C51 to C57 of this Invitation to Tender.

C.46 Any Agreement concluded as a result of this ITT shall be governed by English law.

### **Collusive Behaviour**

C.47 Any Tenderer who:

C.47.1 fixes or adjusts the amount of its Tender by or in accordance with any agreement or arrangement with any other party; or

C.47.2 communicates to any party other than the Authority or, as applicable, relevant OCB the amount or approximate amount of its proposed Tender or information which would enable the amount or approximate amount to be calculated (except where such disclosure is made in confidence in order to obtain quotations necessary for the preparation of the Tender or insurance or any necessary security); or

C.47.3 enters into any agreement or arrangement with any other party that such other party shall refrain from submitting a Tender; or

C.47.4 enters into any agreement or arrangement with any other party as to the amount of any Tender submitted; or

C.47.5 offers or agrees to pay or give or does pay or give any sum or sums of money, inducement or valuable consideration directly or indirectly to any party for doing or having done or causing or having caused to be done in relation to any other Tender or proposed Tender, any act or omission,

shall (without prejudice to any other civil remedies available to the Authority and without prejudice to any criminal liability which such conduct by a Tenderer may attract) be disqualified.

### **No Inducement or Incentive**

C.48 The ITT is issued on the basis that nothing contained in it shall constitute an inducement or incentive nor shall have in any other way persuaded a Tenderer to submit a Tender or enter into the Agreement or any other contractual agreement.

### **Acceptance and Admission to the Agreement**

C.49 The Tenderer in submitting the Tender undertakes that in the event of the Tender being accepted by the Authority and the Authority confirming in writing such acceptance to the Tenderer, the Tenderer will within 30 days of being called upon to do so by the Authority execute the Agreement in the form set out in Section F or in such amended form as may subsequently be agreed.

C.50 The Authority shall be under no obligation to accept the lowest or any Tender.

### **Queries Relating to Tender**

C.51 All requests for clarification about the requirements or the process of this procurement exercise shall be made in accordance with paragraph C.53 of these Instructions.

C.52 The Authority will endeavour to answer all questions as quickly as possible, but cannot guarantee a minimum response time.

- C.53 Clarification requests can be submitted via e-mail to [wastephase2@scilly.gov.uk](mailto:wastephase2@scilly.gov.uk) from the date specified at C18.
- C.54 No further requests for clarifications will be accepted after the deadline for clarification questions identified at C18
- C.55 In order to ensure equality of treatment of Tenderers, the Authority intends to publish the questions and clarifications raised by Tenderers together with the Authority's responses (but not the source of the questions) to all participants on a regular basis.
- C.56 Tenderers should indicate if a query is of a commercially sensitive nature – where disclosure of such query and the answer would or would be likely to prejudice its commercial interests. However, if the Authority at its sole discretion does not either; consider the query to be of a commercially confidential nature or one which all Tenderers would potentially benefit from seeing both the query and Authority's response, the Authority will:
- C.56.1 invite the Tenderer submitting the query to either declassify the query and allow the query along with the Authority's response to be circulated to all Tenderers; or
- C.56.2 request the Tenderer, if it still considers the query to be of a commercially confidential nature, to withdraw the query.
- C.57 The Authority reserves the right not to respond to a request for clarification or to circulate such a request where it considers that the answer to that request would or would be likely to prejudice its commercial interests.

### **Amendments to Tender Documents**

- C.58 At any time prior to the deadline for the receipt of Tenders, the Authority may modify the ITT by amendment. Any such amendment will be numbered and dated and issued by the Authority to all prospective Tenderers by 22/09/15. In order to give prospective Tenderers reasonable time in which to take the amendment into account in preparing their Tenders, the Authority may, at its discretion, extend the Deadline for receipt of Tenders.

### **Late Tenders**

- C.59 Any Tender received at the designated point after the deadline for tender returns (see C18) may be rejected unless the Tenderer can provide irrefutable evidence that the Tender was capable of being received by the due date and time.

### **Proposed Amendments to the Agreement by the Tenderer**

- C.60 As the Authority is using the open procedure it is prevented from undertaking negotiation. However, amendments by Tenderers and/or the Authority to clarify its terms are permitted.
- C.61 The Authority will consider proposed amendments strictly on their merits and within the limits imposed.
- C.62 Not Used
- C.63 Where the Authority makes changes as a result of the proposals received it will circulate the amendments to all Tenderers. All prospective changes to the terms and conditions must be undertaken through the clarification process at C51 through C57 above.

## Modification and Withdrawal

- C.64 Tenderers may modify their Tender prior to the Deadline by giving notice to the Authority in writing or via electronic submission to: Sean Parsons, Council of the Isles of Scilly, Town Hall, St Mary's, Isles of Scilly, TR21 0LW or e-mail [wastephase2@scilly.gov.uk](mailto:wastephase2@scilly.gov.uk) .No Tender may be modified after the Deadline for receipt.
- C.65 The modification notice must state clearly how the Authority should implement the modification and must be submitted in accordance with the provisions of paragraph C35.
- C.66 Tenderers may withdraw their Tender at any time prior to the Deadline or any other time prior to accepting the offer of a contract. The notice to withdraw the Tender must be in writing and sent to the Authority by recorded delivery or equivalent service and delivered to the Authority at the address set out in paragraph C1.

## Right to Reject/Disqualify

- C.67 The Authority reserves the right to reject or disqualify a Tenderer where:
- C.67.1 the Tenderer fails to comply fully with the requirements of this Invitation to Tender or is guilty of a serious misrepresentation in supplying any information required in this document; or expression of interest; and/or
- C.67.2 the Tenderer is guilty of serious misrepresentation in relation to its Tender; expression of interest and/or the Tender process; and/or
- C.67.3 there is a change in identity, control, financial standing or other factor impacting on the selection and/or evaluation process affecting the Tenderer.

## Right to Cancel, Clarify or Vary the Process

- C.68 The Authority reserves the right to:
- C.68.1 amend the terms and conditions of the Invitation to Tender process,
- C.68.2 cancel the evaluation process at any stage; and/or
- C.68.3 require the Tenderer to clarify its Tender in writing and/or provide additional information. (Failure to respond adequately and within identified timescales may result in the Tenderer not being selected).

## Customer References

- C.69 Unless already taken up at an earlier stage in the procurement process and after the receipt of Tenders, the Authority may visit or speak to at least one customer reference of the Tenderer and may seek written references from any other designated customers which are not visited.

## Notification of Award

- C.70 The Authority will notify the successful Tenderer(s) of their award of the contract in writing.
- C.71 Following the conclusion of the tender evaluation process, all unsuccessful Tenderers will be notified of the outcome of the tender (this will be at the same time that the successful tenderer is notified). The notice will include the following

- C.71.1 The Criteria for the Award of Contract
- C.71.2 The reason for the decision including the characteristics and relative advantages of the successful tender
- C.71.3 The score obtained by the tenderer and the tenderer to be awarded the contract
- C.71.4 The name of the tenderer to be awarded the contract
- C.71.5 A precise statement of when the standstill period is expected to end and how the timing of its ending may be affected (if applicable); or
- C.71.6 The date before which the Authority will not enter into a contract with the successful tenderer (if applicable)

# Section D: Response, Submission and Evaluation

## Required Response Format

This section sets out the required structure of the Tender response. Unless otherwise directed in the particular requirements below, there are no specific word limits, however Tenderers should ensure that responses are relevant and proportionate to the questions being addressed. Tenderers are **required** to adopt the numbering below so that the Authority can be certain which response relates to which Award Criteria. The percentages presented below represent the maximum score achievable for the response to that criteria or sub-criteria.

Tenderers must include responses to each of the following:

**D.1 An Executive Summary** – an overview of the submission including commercial matters. (0%)

**D.2 Methodology (20%)**

Tenderers should outline their methodology for undertaking the project. Tenderers may wish to consider, amongst other things, the following in response to this Award Criteria: Pre-commencement activities, logistics plans, site establishment, measures for compliance with the environmental permits for the site, approach to processing and reporting in relation to the on-site materials, slab construction, design process for the portal frame building, M& E installations, disposals, and fence and gate installations.

When responding to this Award Criteria tenderers **should not** include a programme of works or items relating to the coordination of their work with that of other contractors working on adjacent areas of the overall site.

### Scoring Methodology:

The tender submissions will be assessed using the scoring methodology below.

Assessment	Score
Very poor – Information on the methodology is scant or non-existent and the submission fails to provide a clear understanding of how the contract is to be delivered.	0 -10%
Poor – Some consideration of the methodology has been included but the proposals lack details. Elements of the method may be missing and/or lack detail or provide some concerns. The methodology has failed to provide a satisfactory level of comfort that the contract will be delivered in a successful manner and/or presents approaches that are unlikely to be successful.	11-40%
Satisfactory – A methodology has been proposed that appears to be capable of delivering the needs of the contract. The information provided is sufficiently detailed to ensure that a clear understanding of the approach is gained by the evaluator. Management of the contractors own activities is articulate in the methodology.	41-60%
Good – The methodology proposed is clear and detailed. Consideration has been given to all the items in D.5.1 and some additional items may have been included/identified that are relevant and which add to the overall methodology. Compliance issues are more than adequately dealt with. Strong management approaches are built in.	61-80%
Very Good – The methodology provides no concerns at all and a strong and robust management structure is in place to ensure delivery is successful. Coordination of all aspects of the project has been thought through with mitigation and/or redundancy measures incorporated. Additional aspects	81-100%

beyond those identified in D.5.1 have been included by the tenderer and these significantly aid in the understanding of how the contractor intends to deliver the project. Compliance with permits and other items is assured and the proposals add value to the contract.	
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### D.3 Programme of works (20%)

Tenderers are requested to provide a programme of works identifying the sequencing of events, the overall duration of the contract (please note the Council anticipates a duration in the region of 4 months) and any issues that are particularly important to the delivery of the scheme (activities that are on the critical path). The programme should include as a minimum the activities identified within summary cost table at D.5.1 (below) and should assume a commencement date as identified in C.18.

Tenderers may accompany their programme with a short narrative (2 A4 Single line space Arial 11 or equivalent size font) which should be used to identify the items that the contractor feels are crucial for maintaining their proposed programme. This narrative should summarize the particular issues that may be encountered and whether they are influenced primarily by actions of the contractor, the Council or by third parties. The narrative may also include identification of goods, materials or services that are subject to long lead in times and how the contractor proposes to ensure that these items are provided in a manner that maintains the programme. The tenderer may wish to discuss the duration of the works in this narrative

It will be important to demonstrate linkages between deliverable elements of the programme so that an appreciation of the effects of a delay can be clearly understood. Contractors should provide a narrative for critical activities identifying why they are crucial for delivery of the scheme. **(20%)**

#### Scoring Methodology:

The tender submissions will be assessed using the scoring methodology below.

Assessment	Score
Very poor – No programme included	0%
Poor – A basic programme is provided. No critical path items have been included and/or narrative provided. Linkages between activities are unclear and leave further questions from evaluators. Programme timescales are unrealistic	11-40
Satisfactory – A detailed programme is provided that clearly demonstrates the sequence of events that will be followed to deliver the scheme. Linkages between activities have been made and the programme includes critical path elements. A narrative has been provided which aids the interpretation of the programme. The programme appears to be realistic.	41-60
Good – A detailed programme is provided that clearly demonstrates the sequence of events that will be followed to deliver the scheme. Linkages between activities have been identified and this does include critical path elements being identified. A narrative has been provided for the critical path elements, which are relevant/important, clearly identifying why these are critical to delivery of the scheme and how the contractor will manage these. Long lead items have been identified. The programme appears to be realistic.	61-80

Very Good – As “Good” but narrative on the critical path, long lead items in items and duration clearly identifies how these elements will be managed.	81-100%
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**D.4 Coordination of the works area and working with other contractors and operatives on-site. (20%)**

**D.4.1** As identified in the specification the contractor will be operating in a live environment in which other works contracts and waste operations are being delivered by other contractors and Council staff. The Council sees the integration of the tenderer awarded this contract with the other activities occurring at this site as significantly important to the contracts successful delivery

Tenderers should provide a narrative that identifies the key site and off-site individuals that they need to form strong working relationships and why. Tenderers should note that responses to this section should be based on the role/function of the individual and the Council does not require individuals to be named. **(8%)**

**Scoring Methodology:**

The tender submissions will be assessed using the scoring methodology below.

Assessment	Score
Poor – The submission contains no or a limited number of relevant relationships with very limited appreciation of why the relationships are important	0 - 40%
Satisfactory – The submission identifies a number of relevant relationships (both on site and off site) and the importance of these relationships has mostly been understood/articulated.	41-60
Good – The submission meets the requirements of a satisfactory mark but in addition to this the tenderer has provided information on how they will ensure an integrated/coordinated approach to delivery.	81-100%

**D.4.2** Tenderers should identify the areas of the site or activities where they foresee the greatest potential for interaction/conflict/overlap. Tenderers should identify what the nature of these interactions are and how they propose to ensure the minimum of disruption is experienced by all parties in relation to these **(8%)**.

**Scoring Methodology:**

The tender submissions will be assessed using the scoring methodology below.

Assessment	Score
Poor – The submission contains no or a limited information on the potential	0 - 40%

areas of interaction, conflict or overlap. Where some have been identified, the nature of the interactions, conflicts or overlaps are either insignificant or lack the detail required to fully appreciate the issues posed.	
Satisfactory – The submission clearly identifies a number of relevant areas or activities where there is potential for interactions, conflicts or overlap. The importance of these has mostly been understood and articulated.	41-60
Good – The submission meets the requirements of a satisfactory mark but in addition to this the tenderer has provided information on how they will ensure that these conflicts, interactions and overlaps will be managed to avoid disruption to the relevant parties involved.	81-100%

**D.4.3** Tenderers should identify opportunities where integration and/or collaboration with other site related activities and/or individuals and/or contracts might provide positive additional benefits to the Council. Responses should include a concise description of the opportunity and the potential benefits but (where relevant) it is not expected that benefits are fully quantified (4%). **Please Note – The Council will expect any opportunities identified in your submission to be acted upon if you are awarded the contract.**

#### Scoring Methodology:

The tender submissions will be assessed using the scoring methodology below.

Assessment	Score
Very Poor– The submission contains no or a limited number opportunities and/or benefits are of a limited impact.	0 - 40%
Satisfactory – The submission contains opportunities that will deliver benefits to the contract/Council beyond those articulated in the tender documentation	41-60
Good – The submission meets the requirements of a satisfactory mark but the benefits identified provide a significant benefits to the Council e.g. significant cost savings, improved delivery or innovation.	81-100%

#### D.5 Cost (40%)

**D.5.1** Tenderers are required to complete Appendix A – Preliminaries Breakdown, Appendix B – Pricing Template and Appendix C – Contingencies and Dayworks. The costs identified in Appendix A, B and C should be summarised in the below table.

All prices should include all expenses, but exclude VAT.

Item Number	Description	Unit	Quantity	Rate	Price / £
1	Site set-up.(includes fencing, site security, etc.) and any general enabling works identified and required for the main works				

2	Process and recover legacy materials from on-site stockpiles for use in the works				
3	Earthworks to establish required site levels including required landscaping works				
4	Slab construction. Construction of new slab areas and construction of tie in to existing slab areas, curbing thermoplastic white lining, etc.				
5	Design and build 42m x 22 m portal frame waste transfer and processing building, internal and external storage bays, including suitable foundations and connection to the existing water, electricity and telephone/data supplies and installation of suitable internal lighting.				
6	Site closed drainage collector system connecting to the existing outlet on the boundary of the HWRC. Closed foul drainage system connected to the existing foul main.				
7	All required M&E including site internal and external lighting, main building and welfare facility connections				
8	Supply of modular welfare facility and commissioning ready for occupation and use				
9	Landscaping works				
10	Supply and install boundary fence to the whole site including the HWRC. Supply and install site entrance gates as specified.( Provisional quantity subject to actual	metre	450		

	site measure)				
11	Disposal of hazardous material (provisional) (Quantity is an estimate only)	tonne	50		
12	On-site disposal of Japanese Knotweed and associated excavation as specified				
13	Disposal of unsuitable non-hazardous material (provisional)(Quantity is an estimate only)	tonne	1500		
14	Preliminaries (from Appendix A)				
15	Contingencies & Dayworks (Total from Appendix C)  These items will be used at the discretion of the Council.				
The total of the Prices					£

The tenders will be evaluated with on the total cost of all the items in the above table (Items 1 to 15). However, given that the item 15 relates to contingencies and items that the Council does not currently anticipate spending against, for the purposes of forming a contract with the successful tenderer, the contract value will be assumed to be items 1 to 14 only.

**Scoring Methodology:**

The tender submissions will be assessed using a mean weighted average formula. The mean average is the sum of all the tender prices divided by the number of tenders received.

The mean average forms the point at which 50% of the available marks would be awarded (20% in this case). Tenders that are more expensive than the average will be awarded proportionately less marks than those equal to or less than the average.

This score is then multiplied by the weighting attributed to cost (40%)

An example of this is:

Tender 1 = £100

Tender 2 = £200

Mean Average (50% marks point) =  $(100 + 200)/2 = 150$

Tender 1 initial score = 75 (Mean/Tender Price \* 50) or numerically (150/100\*50)

Tender 2 initial score = 37.5 (Mean/Tender Price \* 50) or numerically (150/200\*50)

Tender 1 weighted score = 75 \*40% = 30%

Tender 2 weighted Score = 37.5 \*40% = 15%

**D.5.2** Tenderers should identify any items they have excluded from their above costs in the below table.

Description	Unit (e.g. M)	Quantity	Rate	Total Price/£

### Documents to Complete and Sign

**D.6** In addition to providing written responses to sections D1 to D5, the following documents need to be completed and (where appropriate) signed.

Appendix A – Preliminaries Breakdown

Appendix B – Pricing Template

Appendix C – Contingencies and Dayworks

Appendix D – Qualitative Selection Assessment Form

### Submission of Tenders

**D.7** Date for return of tenders:

**16.30 Hour GMT 19/10/15**

**D.8** Tenderers must submit the items in D.6 in the mediums and formats identified at C31. Tenderers should be aware that **no submissions** will be accepted **by email**

**D.9** Not Used

**D.10** Not Used

**D.11** Not Used

**D.12** Not Used

**D.13** The mechanics of Tender submission are set out in paragraphs C.35 to C.38.

## Evaluation of Tenders

- D.14** The Tender process will be conducted to ensure that Tenders are evaluated fairly to ascertain the most economically advantageous tender.
- D.15** Following the closing date for receipt of tender, the Authority will evaluate all the tenders. A decision on the appointment is expected to be made as identified in C.18. Following the decision there will be a standstill period before the execution/signature of the contracts. An opportunity for debriefing unsuccessful tenderers will be made available.
- D.16** The successful tenderers will be selected on the basis of the most economically advantageous proposal, having regard to the evaluation criteria specified below. The Authority shall not be bound to accept any proposal received or to award any contract pursuant to this Invitation to Tender.
- D.17** Tenders will be evaluated by applying a weighting of:
- 60% in respect of the evaluation for quality (Coordination with contractors and operatives on site),
  - 40% in respect of the evaluation for Cost (based on items 1- 15 in the summary table)
- D.18** The sub-criteria and weightings in respect of the evaluation of Project Management services are as follows:

TABLE 1: HIGH LEVEL EVALUATION CRITERIA FOR SELECTION OF PROVIDERS	
CRITERION	Weight
Methodology (D.2)	20%
Programme (D.3)	20%
Coordination with contractors and operatives on site (including items D.4.1, D.4.2 and D.4.3)	20%
Cost (incorporating items 1-15 in D.5.1).	40%
<b>Total</b>	<b>100%</b>

- D.19** Each of the qualitative criteria will be evaluated by a group of evaluators who will consider each of the tender submissions against the scoring methodologies identified at D.2, D.3, D.4.1, D.4.2 and D.4.3. Evaluators will independently evaluate all the tenders before meeting to discuss their scoring in a consensus meeting. If evaluators are unclear on the response from a tenderer the Council may seek clarity of the submission. The seeking clarification will be restricted in such a way as to not allow tenderers to present new information or to adjust their tender submission in anyway but will allow tenderers to confirm or otherwise the evaluators interpretation of the response provided. Scores from the group of evaluators will be aggregated and an average score produced for each of the Award Criterion (D.2, D.3, D.4.1, D.4.2 and D.4.3). As identified in section D.5.1 costs will be evaluated on a mathematical basis and this will be undertaken using a spreadsheet programme with the correct formula applied to all the tender returns.

**D.20** Tenderers will be awarded a contract who, in the opinion of the Authority at the conclusion of the evaluation, offers the most economically advantageous Tender(s) to the Authority having regard to the award criteria set out in table 1 above. For clarity, the Most Economically Advantageous Tender (MEAT) is the tender which has the highest overall score (the sum of the quality scores and the cost score) following the evaluation.

### Evaluation Process

**D.21** The evaluation process will feature some, if not all, the following phases:

TABLE 2: EVALUATION PROCESS	
Phase 1	Compliance Checks
Phase 2	Independent Evaluation of Tender Responses
Phase 3	Consensus Meeting (Moderation of scores)
Phase 4	Clarification of Tender Responses (as required)
Phase 5	Identification of the MEAT
Phase 6	Qualitative Selection Assessment Checks (Confirmation of the responses given to Appendix D [MEAT Tender only])
Phase 7	Notification of Proposed Appointment
Phase 8	Standstill Period
Phase 9	Award of Contract

### Award of Contract

**D.22** The Authority will inform all Tenderers in writing when it has decided to award to a contract to the Tenderer who provided the Most Economically Advantageous Tender.

**D.23** All unsuccessful Tenderers will be provided with an “unsuccessful letter“ in writing notifying them of the outcome of the evaluation exercise. This will include details of:

- the award criteria;
- the score of the Tenderer;
- the name of the successful Tenderer
- the score for the successful Tenderer
- the relative advantages and characteristics of the successful tender
- precise information identifying when the standstill period will commence and finish and/or the earliest point at which the Council, in observation of the standstill period, expects to conclude the contract.

## **Section E: The Scope of Service**

Please refer to the Specification Document

## **Section F: Draft Contract**

The contractual form to be used for this contract is an NEC3 Engineering and Construction Short Contract (June 2005). A draft copy of this included with the tender along with the contract data which is identified within the specification at sections 1 through 4.

Price List (Section 4 of the specification) is to be supported by the detailed Pricing Template, Preliminaries Breakdown and Contingencies and Dayworks excel documents appended to this tender and included in the tender pack.